February 2013

NEXT MEETING Wed, February 20, 2013
Place: DUBLIN Holiday Inn (ex-Radisson)
(go to http://www.holidayinn.com/hotels/us/en/dublin/dubrm/hoteldetail#Directions), or take BART!
4:30 Board Meeting
6:15 Networking
6:45 Dinner Buffet
7:30 Program: “CA Tax Panel”
Cost: $35.00 with reservation by Friday February 15
        $45.00 with reservation after deadline

Sign up online at:
https://www.123signup.com/calendar?Org=ebaea
(please print out your confirmation to ensure that you clicked all the right buttons to register) Questions: email ebaea@ebaea.org (preferred) or call 800-617-1040.

February Topic: “CA Tax Panel”
Speakers: The Dynamic Duo: Karen and Steve!
by Irene Moore, EA Program Chair
This month we will have our annual panel discussion on California tax issues. If time allows, questions will be taken during dinner, but they will be answered in the order received, with all the emailed questions going first. If your question is complex, PLEASE email it in early so the panel will have a chance to research it before the event.

It is crucial to email your questions to Mike Power (mike@PowerInvesting.Net) before 3pm on Monday, Feb. 18th, if you want to have the best chance of having them answered. If Mike does not email you back within 24 hours of your submission confirming that he received your question, then please call him at (510) 366-8836 to ensure he received it.

As in years past, the session will be transcribed and the questions and answers will be emailed to every one on the Chapter NEWS mailing list, so if you’re not subscribed to that list, go to

http://ebaea.org/cgi-bin/dada/mail.cgi

and select the NEWS list from the pull-down menu and follow the simple instructions to subscribe to that list.

Our panelists will be Karen Brosi, EA, CFP®, and Steve Sims, EA, from FTB. Steve is one of the few FTB employees you’ll ever meet who is also an EA. He has been with FTB for 28 years and has worked as an auditor, collection supervisor, and project manager. He is the FTB Taxpayer Advocate, responsible for ensuring that taxpayers’ rights are protected. As the Advocate his responsibilities include the coordination and resolution of taxpayer complaints and problems; and education and outreach efforts to taxpayers and tax practitioners. Steve serves as a trustee for the CSEA Education Foundation. He is living proof that good guys do sometimes wear black hats.

Karen, who is deservedly well-known to most of us, has been practicing in Palo Alto for over 20 years. She is a Certified Financial Planner® and an Enrolled Agent. She was a senior tax specialist and director of financial planning at a respected Palo Alto CPA firm before forming her own practice. Karen is a past president of Golden Gate Chapter and past officer of CSEA. She is a speaker at CSEA SuperSeminars and for Western CPE and writes for several major tax publications.

PRESIDENT’S MESSAGE
by Andrew Rogers, EA

In these months, these Messages get shorter, phone calls and emails are terse, small group meetings wolf down their breakfasts while answering and asking questions before rushing back to work. Being an Enrolled Agent doesn’t have to be a seasonal job, but even for the full time, all year practitioner, the rice gets harvested mostly in these three to four months. Duncan Sandiland, EA, etc, suggested in his practice management course of a few years ago, that he controls some of
this seasonality by telling clients he may put them on extension, as he needs time for family and sleep, so he can do the best job possible on their tax returns (see, it’s really in the client’s best interest to go on extension!)

Shopping season hasn’t started yet at my practice - when a random person calls to ask “how much to you charge for a tax return?” I try not to be insulted each time I get this call. I try. I do. It seems to me, this caller believes they have something I desperately want: If only I could do their tax return, my life would be complete. Why I’d be happy to prepare their return for free, in fact, if only they’d allow me the privilege of working for them, preferably under a huge time constraint, like in the next hour, so we can file without an extension. Instead, I usually tell them I’m not Walmart, I’m not the “low price leader” and they may want to keep looking. Once in a while if I engage with them, it turns out they have a one-time esoteric tax problem that will require hours of research that I can’t bill for. Maybe I’m being too narrow by not seizing every opportunity to learn everything possible about the tax code, but maybe I need to fill my rice bowl each year, as this is how I’m making my livelihood and I have a family to support, so I can’t spend all my time ‘at the library.’

I’m going to try to remember this season that Christmas is ten months away, and to plan not to spend all my money in the first half of the year. To live below my means - well below, now, so I won’t worry as much at year end. OK, I’m still taking a vacation March 16th after corporate returns are due, but not to France. Somewhere where there is no cell reception. Irresponsible? It helps me get through the hard part of the season.

Please take care of yourself this season - put on your own oxygen mask before you put on one for others.

**TAX HELP DAY**
_by Andrew Rogers, EA_

Friday March 1st is Tax Help Day when Enrolled Agents from EBAEA will answer questions from the public from 9 am until 4 pm in two locations. Now that 1096’s and W-3’s are all done, take a break for a couple of hours and volunteer, in either downtown Oakland or Lafayette, and answer some tax questions (verbally). Sign up for a spot by contacting Andy Rogers at Andy@TaxBuddha.com or 510-332-0401. We need volunteers for two hour blocks of time (or more!) at the Women’s Initiative for Self Employment at 1814 Franklin St, Suite 200 in Oakland (our location contact is Ian Philabum) or the Lafayette Chamber of Commerce at 100 Lafayette Circle in Lafayette (our location contact is Jay Lifeson). The Oakland location is BARTable.

We will prepare NO returns, just answer taxpayer questions and get the word out that Enrolled Agents are “America’s Tax Experts.”

We’ll have doughnuts, and you might even pick up a client!

**BAD NEWS ABOUT CE**
_by Andrew Rogers, EA_

We (I) failed to get a new number from CSEA for the January 16th dinner meeting Continuing Education. We all thought we had a valid number, but it turns out we were using a number for another (prior) class. We didn’t know this until we submitted the attendance for the January dinner meeting. The problem is that we’re unable to obtain a number for a past date -- SO WE DON’T GET CPE FOR THE JANUARY DINNER MEETING. Don’t count on using this as part of your CPE requirements for 2013! Rest assured, we’re going to get proper numbers going forward -- in fact, we have submitted the necessary information for all the dinner meetings through May 2013. All attendees of future classes will get class credits going forward.

I apologize for any inconvenience from missing class credits from the class of January 16th. I have been looking (and will continue to look) into options for retrograde credit, but it looks like “that horse has already left the barn” Please let me know if you’re upset by the news. If you are, we’ll try to find a solution - no promises, but we’ll do what we can.

**DINNER MEETING CE INFORMATION**

- IRS Program Number: no CE – CA only topic
- Qualifies for 0 Hour Federal Tax Law Update
- CTCE Course # 1001-CE-0151 California 1 Hour
- Enrolled Agents – NAEA/CSEA 1 Hour
- Target Audience: Enrolled Agents, Attorneys, CPAs, Unenrolled Preparers
- Learning Level: Level 2 (Intended to expand the working knowledge of the practitioner and exposes them to specialized areas of taxation and tax management. This level explores the details about more unusual tax situations or consequences and gives the practitioner the tools to assist clients in these areas).

**WE NEED YOUR HELP**

The nominating committee is looking for members who are willing to give a few hours a month to help govern East Bay chapter. No prior experience is necessary; only a desire to give back and help our profession grow. East Bay has a tradition of reaching out to our members and providing the best professional benefits around. We can only do that with your help. If you would like to serve on the Board of Directors or nominate someone else for office please contact a member of our nominating committee. The committee is: Patty Pringle, EA, Andy Rogers, EA, and Linda Koziol, EA. Patty can be reached at: 510-912-1682 or capattypringle@sbcglobal.net.
CSEA POLITICAL ACTION COMMITTEE  
by Lonnie Gary, EA  

The CSEA PAC is a nonpartisan general purpose political action committee which is funded through voluntary member contributions. The PAC supports candidates for statewide office who promote legislation favorable to Enrolled Agents and taxpayers.  

The CSEA PAC announced the launch of “Club Levels” to recognize Members for their contributions. The contribution levels are:

<table>
<thead>
<tr>
<th>Level</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Governor Level</td>
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<tr>
<td>Senate Level</td>
<td>$200</td>
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<tr>
<td>Assembly Level</td>
<td>$100</td>
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<tr>
<td>District Level</td>
<td>$ 50</td>
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<tr>
<td>Constituent Level</td>
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Members who contribute to any level will receive a new lapel pin. Members who contribute to any of the “Elite Levels” (District, Assembly, Senate or Governor) also receive a lanyard/badge that corresponds to their level of support.

On September 21st, “Elite Level” contributors were treated to a PAC reception in Sacramento following the State Tax Liaison Meeting. Attendees networked with special guest Jim Nielsen, Vice Chair of the Assembly Budget Committee, and a member of the Appropriations, Veterans Affairs, and Rules Committees.

If you missed the September PAC event, you’ll have another opportunity in January in conjunction with Jim Stern Legislative Day. It’s easy to contribute to the CSEA PAC. Click here to make a contribution online.

EBAEA EMAIL LISTS

EBAEA sends news to Members via two one-way (send-only) email distribution lists. Subscription is free and completely voluntary, and you can subscribe or unsubscribe to either list any time you wish. For more information and to manage your subscription, visit:

http://ebaea.org/cgi-bin/dada/mail.cgi

BULLETIN ADVERTISING POLICY  
by Duncan Sandiland, Bulletin Editor  

To encourage more Members to use the Bulletin to fill their needs, we present the Bulletin advertising policy:

1) All Bulletin notices are run for a maximum of three months. If you wish to run a notice for a longer period, you must resubmit the notice.

2) Maximum notice size is 1.5 column inches. This equals a space one and one-half inches high by one column (3.5 inches) wide. The standard Bulletin font is Times New Roman 11 point.

3) The Bulletin Editor reserves the right to edit any notice for style, content and length.

4) All notices must be submitted (and payment received) by the 25th of the month prior to initial publication. Send the desired text to: bulletin@ebaea.org

5) Member notices seeking or offering employment, clients or EA-practice-related matters are run at no charge as a Member benefit. This includes an ad run by a firm which employs a Member. Member notices offering other services or products, and all non-Member notices are run at the standard fee of $150 for the three-month insertion. The Bulletin Editor reserves the right to modify or reject any notice which, in the sole opinion of the Editor, violates any of the principles of EBAEA.

COPIER/SCANNER FOR SALE

Canon Image Runner 2800 digital copier, perfect condition. Sorts, feeds, and staples. $850. Ethernet port, network printer and scanner. Superior to desktop scanners. Also has fax board. 22” W X 26 ¼” D X 43” high. Scanner setup will need to be done by IT guy, 1 hr. service call. Prints to all OS, scans to all except Win 7 64-bit. OK for 32-bit. Contact Phil at 510-530-1174.

HELP WANTED

Fremont firm, providing business services for 27 years, looking for a year-round, part-time tax professional to start with our team mid-January. Minimum 3 years experience preparing and reviewing individual, corporate, LLC and partnership returns required. Must be experienced in QuickBooks and the use of tax software. Enrolled Agent with degree preferred. View our website at www.TotalBizCare.com Please send resume to info@totalbizcare.com.

HELP WANTED

Small San Ramon CPA tax practice is seeking a first or second year EA (or candidate) to input (mostly) individual tax returns mid-January through mid-April. It is hoped that the EA filling this position will return seasonally for about a 3 year period. The CPA will help the right EA learn tax code application as well as assisting in the growth of their own practice in exchange for their diligence and determination. Compensation is commensurate with ability. Please email cover letter and resume to dave@deponceau.com.

TAX PRACTICE OR CLIENTS WANTED

I am an EA located in SF looking to buy a tax-only practice within about 30 miles of the City. In addition, I am seeking to purchase clients in bulk. Please contact Alan Steger at alsteg1@yahoo.com or 415-387-3057.

HELP WANTED

Busy Pleasanton office looking for an EA or licensed tax professional with several years experience in tax and Lacerte. Please send a cover letter and resume with references to: info@cataxservices.com.
Small Group Tax Meetings

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<thead>
<tr>
<th>Area</th>
<th>Date</th>
<th>Time</th>
<th>Location</th>
<th>Contact Person</th>
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<tbody>
<tr>
<td>Antioch/Brentwood</td>
<td>4th Tue</td>
<td>9:30am</td>
<td>Brentwood Cafe, 8500 Brentwood Blvd, Brentwood</td>
<td>Ken Seamann EA, (925) 634-8297</td>
</tr>
<tr>
<td>Danville Area</td>
<td>4th Thu</td>
<td>9:30am</td>
<td>Pascals French Oven, 155 Railroad Ave, Danville</td>
<td>Michael Power EA, (510) 366-8836</td>
</tr>
<tr>
<td>Oakland Area (Near BART)</td>
<td>4th Thu</td>
<td>9:00am</td>
<td>Buttercup Cafe, 229 Broadway, Oakland</td>
<td>Andy Rogers EA, (510) 332-0401</td>
</tr>
<tr>
<td>Livermore Area</td>
<td>1st Wed</td>
<td>9:30am</td>
<td>Shari's Restaurant, 1116 East Stanley Blvd, Livermore</td>
<td>Jerrilynn Krebs EA, (925) 606-8181</td>
</tr>
<tr>
<td>Castro Valley</td>
<td>3rd Thu</td>
<td>8:00am</td>
<td>Carrow's, 2723 Castro Valley Blvd @ Lake Chabot, CV</td>
<td>Dagmar Bedard EA, (510) 537-3883</td>
</tr>
<tr>
<td>South Alameda County</td>
<td>1st Wed</td>
<td>9:30am</td>
<td>Mimi's, 24542 Hesperian, Southland Mall, Hayward</td>
<td>Sal Romo EA or Walt Thomas EA, (510) 487-1691</td>
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Email-only Group             | as needed   |              | Send an email to [halloftaxes@gmail.com](mailto:halloftaxes@gmail.com) |
| Peggy Hall EA               | (925) 388-1040 |              |                                        |

MEMBERS SPEAK
For EBAEA members to list speaking engagements next month, please email details to Andy@TaxBuddha.com

Feb 5: “Basic Payroll” in San Francisco, 9am-3pm, Michelle Zimmerman


Feb 27: “Basic Payroll” in Oakland, 9am-3pm, Don Wayne

CALENDAR OF EVENTS

**February 2013**

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<thead>
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<tr>
<td>20</td>
<td>EBAEA Dinner Meeting: “CA Tax Panel”</td>
<td>@ Holiday Inn, Dublin</td>
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<td>28</td>
<td>CSEA Super Seminar discount deadline</td>
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**March 2013**

<table>
<thead>
<tr>
<th>Date</th>
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<tbody>
<tr>
<td>20</td>
<td>EBAEA Dinner Meeting: &quot;IRS Tax Panel&quot;</td>
<td>@ Holiday Inn, Dublin</td>
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</tbody>
</table>
2012 - 2013 Board of Directors and Committee Chairs

President: Andy Rogers EA 510-332-0401  
1st VP: Gail Nanbu EA 925-943-3993  
2nd VP: Eva Konigsberg EA 510-928-5067  
Treasurer: Marjorie Williams-Jones EA 510-482-6204  
Secretary: Carrie Kroeger EA  
Immed Past Pres: Patty Pringle EA 510-912-1682  
Director 2012-2013:  
   Mark Bole EA 925-287-0366  
   Irene Moore EA 510-791-8962x16  
   Sal Romo EA 510-471-9492  
Director 2012-2014:  
   Clare Ashby EA  
   Jan Bridges EA 510-505-0818  
   Al Wise EA  
CSEA Director: Gail Nanbu EA 925-943-3993  
PIA: Peggy Hall EA 925-388-1040  
Quickfinders: Diann Gross EA 925-736-3853  
Social Affairs: Dan French 510-299-2764  
Website: Eric Rheinheimer EA 510-893-3601  
IRS Practitioner Panel: Phil Fiegler EA 510-530-1174  
CTEC Panel: Walt Thomas EA 510-487-1691  

Communication Committee, (1st VP)  
Chair: Gail Nanbu EA 925-943-3993  
Bulletin: Duncan Sandiland EA, etc 800-617-1040  
Disaster Services: Janet Bridges EA 510-505-0818  
Legislative: Morris Miyabara EA 650-867-4507  
Membership: Peggy Hall EA 925-388-1040  
Membership: Gail Nanbu EA 925-943-3993  
Practice Preservation: Linda Fox EA 925-846-5913  
PIA: Eva Konigsberg EA 510-928-5067  
Continuing Ed: Margie Hines EA 510-247-9255  
Mini Seminar Team: Mark Bole EA 925-287-0366  
Program: Irene Moore EA 510-791-8962x16  
SEE Class: Thomas Johnston EA 925-828-4500  
Tax Talk: Patty Pringle EA 510-912-1682  
Town Hall: Linda Koziol EA 925-449-1204  
VITA Team: vacant  

Education Committee  
Chair: Margie Hines EA 510-247-9255  
Continuing Ed: Margie Hines EA 510-247-9255  
Mini Seminar Team: Mark Bole EA 925-287-0366  
Program: Irene Moore EA 510-791-8962x16  
SEE Class: Thomas Johnston EA 925-828-4500  
Tax Talk: Patty Pringle EA 510-912-1682  
Town Hall: Linda Koziol EA 925-449-1204  
VITA Team: vacant  

Administration Committee (IPP)  
Chair: Thomas Johnston EA 925-828-4500  
Bylaws/SOP: Sal Romo EA 510-471-9492  
Budget & Finance: Walt Thomas EA 510-725-8356  
Chapter Office: Dagmar Bedard EA 510-537-3883  
Financial Review: Tim Hintzoglou EA 925-930-7737  
Nominating: Thomas Johnston EA 925-828-4500  
Volunteer Coordinator: Gail Nanbu EA 925-943-3993  

EAST BAY ASSOCIATION OF ENROLLED AGENTS  
30100 Mission Blvd. Suite 6, Hayward CA 94544  
(800) 617-1040 or (510) 487-2063  fax (510) 487-1501  email: ebaea@ebaea.org
Intermediate 1120S
Solving S Corp Problems

- Solving Basis Issues including “The Golden Rule”
- How to Create a Balance Sheet, L, M-1 and M-2
- Section 351 Tax Free Conversions
- Reasonable Wages and Possibilities for Correcting after the Fact
- Auto Expenses and Health Insurance: reporting the correct way, and how to fix them
- Excess Distribution Solutions
- What Treasury Decision from 2008 should make you happy
- The latest court cases and how they affect how you advise your clients

After this “flashlight with batteries” session, you should be able to quickly solve the most common problems encountered with “S” Corporation returns and accurately file a Form 1120S, even if your client has made a mess of things. You will also know what to tell your clients now to get them to make your life easier next year and reduce the likelihood of future problems.

A seminar for Enrolled Agents and RTRP
IRS Program Number VKV6U-T-00001-13-I
The class level is intermediate.

CLASS SIZE IS LIMITED
Sign Up Now to Reserve Your Place

Class Date and Location:
Class is 9 am – 1 pm, Four Hours Federal Tax Issues CPE
Saturday February 23, 2013, 1516 Oak St, Suite 109, Alameda, CA (or maybe Lafayette)

Fee Schedule:
Class Fee $225
(Discount to $175 for NAEA/CSEA members)

“This is the best class on S Corps I’ve ever been to, and I’ve been to a lot”
“Superb seminar today - what I learned will be worth a lot of $ to my clients”
“Excellent, Exceeded Expectations”

To Reserve your Place, Contact:
Andrew S Rogers, E.A.
Tax Buddha
E Andy@TaxBuddha.com, P (510) 332-0401, F (925) 478-2726

“We have entered into an agreement with the Office of Professional Responsibility, Internal Revenue Service, to meet the requirements of 31 Code of Federal Regulations, Section 10.6(g), covering maintenance of attendance records, retention of program outlines, qualifications of instructors and length of class hours. This agreement does not constitute an endorsement by the Office of Professional Responsibility as to the quality of the program or its contribution to the professional competence of the enrolled individual.” Sponsor Number VKV6U

Refund Policy: Request for refund must be postmarked ten days before scheduled class. All refunds subject to a service charge of $15
How Can Social Media Benefit CPA/EAs?

By Mary Geong, CPA, EA

Dec. 1, 2012

Social media is a rapidly growing part of our culture. Everywhere we turn, we’re invited to join the conversation. So how can CPA/EAs use this powerful medium to enhance their practices and professional lives?

Have you considered using Facebook, Twitter, LinkedIn and other social media tools to promote your accounting firm? Up until recent years, CPA/EAs seemed to be wary of using social media for their accounting firms, preferring to use social networks only for professional networking and not for business communications. This fear was due to company concerns about keeping a trustworthy image and dealing with sensitive information.

Here are some tips that can help you overcome that fear and succeed with social media for your accounting practice:

*Keep your personal and business accounts separate.* While your friends and family may love to see that picture of your dog wearing a cute sweater, your customers will not. Keep personal details limited to your personal account only. This increases your credibility.

*Provide information from other sources.* While the point of a social media site for a business is to promote your services, customers appreciate getting tips and suggestions from other sources, too. If you see a helpful financial article, post the link with a few words on why you think it’s valuable. You want to establish yourself as the trusted, reliable, knowledgeable adviser your clients go to when they need financial guidance.

*Use proper grammar and spelling.* The internet has singlehandedly destroyed many rules of proper speech online, but your customers will appreciate that you are above trendy, internet jargon. Compose all of your status updates, tweets and other online messages with proper grammar.

*Have profiles on the site that suit you best.* Although LinkedIn is seen as more for professionals than Twitter and Facebook, comparing the three is like apples and oranges. LinkedIn is mostly for professional contacts and companies, while Facebook and Twitter tend to be less business oriented in comparison. Each social media site has its strengths and offers a different set of tools for you to work with. Twitter, for example, is a wonderful tool to drive traffic to your blog. The content on your blog then attracts new clients—as you’ve shown yourself to be knowledgeable, credible, and positioned yourself as a leading authority.

*Caution:* You must use good sense on social media sites. Use the same good sense you would use at a live town meeting or reception. You would not say anything that could be harmful to others, or anything that could come back to bite you. This means that, no matter what the social media site’s stated privacy controls are, you assume everything you post tweet or post online—and we mean everything—is available to everyone.
Now that we have provided the warning, let’s look at the benefits as well as what you might be losing to other CPA/EAs if they’re participating and you’re not. We’ll do this by taking an imaginary scenario:

Charles is looking for a new CPA/EA to do the accounting for his business. His friend Emily provides him with the names of three CPA/EAs.

Charles is active on LinkedIn, so he goes online to check out the three names. He can’t find the first person, and the second person has no headshot and just the minimum listing. But the third person has a robust LinkedIn profile. This robust profile includes recommendations from the CPA’s clients—recommendations that mention specific things the CPA/EA have done for her clients. Which person is Charles most likely to contact?

While different personalities gravitate to different social media sites, LinkedIn is very important for CPA/EAs because it’s designed as a professional social media site. Learning to be effective on LinkedIn is not a one-time effort. You start by filling out your LinkedIn profile as completely as possible. It’s recommended you include a good headshot of yourself. Search for people you know who are already on LinkedIn, and send invite requests. At the same time, you can request recommendations from people on LinkedIn whom you think will give you a good recommendation. Of course, provide recommendations for those people on LinkedIn you know.

And when you are comfortable in this new world of online relationship building via LinkedIn, you can venture out to Twitter, YouTube or Facebook.

Even state tax agencies are using social media. The Franchise Tax Board (FTB) has a presence on Twitter, Facebook and YouTube to share information regarding the state income tax filing season. Three instructional YouTube videos highlight the ease of using CalFile, ReadyReturn and the FTB’s recently updated Access Your Account feature. California Tax Tips offer tips.
FOR THOSE OF US WHO REMEMBER.....

Hollywood Squares:
These great questions and answers are from the days when the Hollywood Squares game show responses were spontaneous, not scripted, as they are now. Peter Marshall was the host asking the questions, of course.

Q. Do female frogs croak?
   A. Paul Lynde: If you hold their little heads under water long enough.

Q. If you're going to make a parachute jump, at least how high should you be?
   A. Charley Weaver: Three days of steady drinking should do it.

Q. True or False, a pea can last as long as 5,000 years.
   A. George Gobel: Boy, it sure seems that way sometimes.

Q. You've been having trouble going to sleep. Are you probably a man or a woman?
   A. Don Knotts: That's what's been keeping me awake.

Q. According to Cosmopolitan, if you meet a stranger at a party and you think that he is attractive, is it okay to come out and ask him if he's married?
   A. Rose Marie: No, wait until morning.

Q. Which of your five senses tends to diminish as you get older?
   A. Charley Weaver: My sense of decency.

Q. In Hawaiian, does it take more than three words to say 'I Love You'?
   A. Vincent Price: No, you can say it with a pineapple and a twenty.

Q. What are 'Do It,' 'I Can Help,' and 'I Can't Get Enough'?
   A. George Gobel: I don't know, but it's coming from the next apartment.

Q. Paul, what is a good reason for pounding meat?
   A. Paul Lynde: Loneliness!
   (The audience laughed so long and so hard it took up almost 15 minutes of the show!)

(more next month)